



1<sup>st</sup> edition of

UNITAR'S EXECUTIVE DIPLOMA IN

# Diplomatic Practice

Beirut, 2019

*“The ten workshops really allowed me to get a holistic understanding of diplomacy”*

– Mr. Max Boutin, Counsellor, Permanent Mission of Haiti to the United Nations at Geneva

*“The flexibility of the diploma allowed me to take online courses when I was unable to come from the Emirates, it was very helpful!”*

– Dr. Hayat Al-Hosani, Journalist and Researcher

## ■ About UNITAR

The United Nations Institute for Training and Research (UNITAR) is a principal training arm of the United Nations, working in every region of the world. We empower individuals, governments and organizations through knowledge and learning to effectively overcome contemporary global challenges. Our training targets two key groups of beneficiaries: the delegates to the United Nations and others who develop intergovernmental agreements establishing global norms, policies, and programmes, and the key national change agents who turn the global agreements into action at the national level.

Currently, UNITAR provides training to approximately 40,000 participants per year in some 500 different training activities and uses both face-to-face and distance online methodologies.

## ■ The Division for Multilateral Diplomacy

At the heart of UNITAR, the Division for Multilateral Diplomacy (DMD) is a leading training provider in global and strategic challenges for professionals within and outside the United Nations. DMD works closely with Member States and an increasing number of other partners to strengthen the capacities of diplomats, government officials and other major actors of the diplomatic sphere, in view of actively supporting the overall efficiency of the multilateral system. Committed to increasing performance in conferences and meetings convened by the United Nations and other regional organizations, DMD designs and implements executive-type courses and capacity building workshops, both face-to-face and online based, facilitating the exchange of experience and the fostering of knowledge and networks.



## Why choose UNITAR's Executive Diploma in Diplomatic Practice?

UNITAR has delivered Core Diplomatic Training (CDT) activities since the Institute's inception in 1963.

CDT workshops are executive-style face-to-face trainings focusing on international cooperation and multilateral diplomacy. They are aimed at enhancing participants' understanding of the United Nations System, its organs and procedures, as well as strengthening skills to facilitate efficient participation in conferences and negotiations and support a more effective multilateral system.

With over 50 years of experience, and following the success of previous editions in Geneva, UNITAR will launch the first edition of its **Executive Diploma in Diplomatic Practice (UN Executive Diploma) in Beirut, Lebanon in October 2019**.

From October 2019 to April 2020, **7 CDT workshops** will be delivered in Beirut, Lebanon **at the United Nations Economic and Social Commission for Western Asia (ESCWA)**. Candidates participating in the Executive Diploma will have the possibility to attend all 7 workshops during this period.

UNITAR's Executive Diploma represents an unparalleled opportunity for diplomats and other key actors in the multilateral system to strengthen their capacities and knowledge in the practice of diplomacy.

Being awarded a United Nations Executive Diploma will not only improve career opportunities of successful candidates, but also expand the reach of their global network.

A handwritten signature in blue ink that reads "Nikhil Seth". The signature is fluid and cursive, with the first name "Nikhil" and the last name "Seth" clearly distinguishable.

**Nikhil Seth**

United Nations Assistant Secretary-General  
Executive Director, UNITAR



## General Information

- **Each workshop lasts 2 days** and will take place at the United Nations Economic and Social Commission for Western Asia's premises in Beirut, Lebanon on a monthly basis.
- The estimated duration of the diploma is approximately 112 hours.

## Requirements to be Awarded the Diploma

1. Participants are required to attend all 7 Core Diplomatic Training workshops offered by UNITAR's Division for Multilateral Diplomacy from October 2019 to April 2020;
2. Participants will engage in simulation exercises during the workshop, which trainers will assess in accordance with the learning objectives of each workshop on a pass or fail basis;
3. In exceptional circumstances, it will be possible for participants who cannot attend 7 workshops to take 1 of DMD's e-Learning courses instead of 1 workshop;
4. All participants will submit a final research paper based on the material covered in one of the workshops.





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**The skills and  
knowledge  
indispensable to excel  
in diplomatic practice.**

# The diploma at a glance

## Admission Requirements

- Bachelor's Degree
- 2-3 years of relevant professional experience
- Proficiency in English

## Target audience

- There is no primary target audience for the Executive Diploma, all candidates are welcome to participate. UNITAR will make a selection based on the applications received.
- The Diploma is also open to diplomats based in Beirut as well as UN staff.

## Useful Information

- Participants who wish to attend a workshop without being awarded a diploma can still do so. More details can be found on [www.unitar.org/cdt](http://www.unitar.org/cdt).
- Please note that this Executive Diploma will not provide ECTS credits.

# Programme Outline

7 face-to-face workshops from October 2019 to April 2020.

Drawing on UNITAR's experience of training leaders for over 50 years, the Executive Diploma provides participants with a practical understanding of diplomatic know-how. It will equip candidates with the skills and knowledge they need to perform outstandingly and deliver the best results possible.

Specific topics and their order may be subject to modifications.



Introduction to the  
United Nations  
System

WORKSHOP ON

## INTRODUCTION TO THE UNITED NATIONS SYSTEM

10-11 October 2019

In order to perform efficiently in multilateral working environments, the introductory programme will aim at enhancing participants' understanding of the structure, functioning and mandate of the United Nations system and its main organs. The two-day programme will include the following topics: historical overview of the United Nations, Human Rights Council and mechanisms, human rights treaty bodies, and the work of the UN in development, humanitarian action and peace operations.



Effective Writing for  
Multilateral  
Diplomacy

WORKSHOP ON

## EFFECTIVE WRITING FOR MULTILATERAL DIPLOMACY

28-29 November 2019

Report writing is one of the immediate follow-up tasks of participation in intergovernmental conferences, meetings and negotiations. This task is extremely time-consuming, even more so for the conference delegate who does not possess appropriate tools or does not apply a comprehensive methodology. During this training, participants will learn how to improve the recording and summarizing of results of conferences and meetings and stakeholders interested in their outcomes. Presentations and simulation exercises will strengthen the skills needed to analyze internationally agreed instruments and required national follow-up.



Economic Diplomacy

WORKSHOP ON

## ECONOMIC DIPLOMACY

12-13 December 2019

This workshop will examine the interlinkages between the public and private sector, and the role of a diplomat in attracting commercial and trade interest from abroad. The workshop will aim to build the skills of contemporary diplomats and government officials, to enhance their negotiation, communication and facilitation skills and substantive knowledge to face trade and economic challenges in contemporary diplomacy.



Climate change  
diplomacy: conventions,  
protocols and integrated  
planning for climate  
change

WORKSHOP ON

## CLIMATE CHANGE DIPLOMACY

6-7 January 2020

Climate change is one of the greatest challenges of the 21st century. Understanding climate change is a work in progress for the scientific community, however the risks that it already poses mean that mitigation and adaptation efforts command the expertise of economists, development agencies and policy makers alike. This workshop will bring together these cross-cutting themes in the context of diplomacy by introducing challenges from a scientific perspective, examining the international policy framework of the UNFCCC and Kyoto Protocol, and analyzing the most important issues concerning diplomats and negotiators working in this field.



Cosmopolitan communication: connecting across diplomats, business leaders and civil society actors

WORKSHOP ON  
**COSMOPOLITAN COMMUNICATION**  
27-28 February 2020

As a result of the globalisation process, individuals and organizations constantly need to be engaged in developing their cross-cultural competences in order to operate effectively in a multilateral setting and avoid barriers, misunderstandings and prejudices in negotiation and mediation processes. This workshop will help participants understand cultural differences and enhance their interactions within international relations in order to lean towards more constructive outcomes.



Negotiating in challenging settings: overcoming negotiation deadlocks

**NEGOTIATING IN CHALLENGING SETTINGS**  
19-20 March 2020

The workshop will support participants in the development of their knowledge of negotiation techniques as well as their personal and professional skills, whether their objective is to negotiate one or several issues, between two parties or more. Participants will learn to define the key elements and theories in international negotiations, will acquire and have the opportunity to practice new skills and strategies in negotiation, will develop an appreciation of the appropriate procedures involved in negotiation, and will emerge confident to guide and advise colleagues as to best measures and practices in dealing with complex negotiations.



Leading in times of global transition: harnessing your leadership style.

WORKSHOP ON  
**LEADING IN TIMES OF GLOBAL TRANSITION**  
22-23 April 2020

This training will enhance participants' understanding and appreciation of the definition of leadership and the qualities of a strong leader. It will also explore theories of leadership and how each can be evaluated against one's own skills, the differing styles of leadership particularly in a cultural context, the importance and practice of effective communication skills, and techniques and strategies to practice strong leadership in times of crisis, decision making and risk management.





# Our Faculty

# LEARN FROM SELECTED EXPERTS



**H.E. Amr Aljowaily**

Trainer in **Effective writing in multilateral diplomacy**

Amr Aljowaily is currently Egypt's Ambassador to Serbia, and visiting faculty at UNITAR. He has held leading positions in multilateral negotiations including: Rapporteur of the United Nations' Special Committee on Peacekeeping in 2015, Chair of WTO's Committee on Information Technology Agreement in 2007, and many others. Mr. Aljowaily also has participated in numerous executive training activities, including the select Missions Leaders Course of the UN Department of Peacekeeping Operations.



**Leila Benkirane**

Trainer in **Peace and Security**

Leila Benkirane has 30 years of service with the UN and her key competencies are international law and management. She served for 20 years the UN Office of Legal Affairs where she acquired an extensive experience in international law performing functions relating to international peace and security, providing legal advice on issues arising from UN operations. She also performed Legal Advisory role in several UN peace operations; lectured and taught courses on international law, peace and security.

The resource persons selected to deliver or moderate its capacity building activities are experts in the fields of international relations, diplomatic practice and international law from academic and international circles, including practitioners from both within and outside the UN system.





**Tosi Mpanu-Mpanu**

Trainer in Climate Change

Tosi Mpanu-Mpanu is a senior negotiator for the UNFCCC. He has more than fifteen years of experience in the fields of diplomacy, economic development, climate change, energy and sustainable development. Tosi Mpanu-Mpanu previously worked for several ministries of the Democratic Republic of Congo. He also served as a National REDD+ coordinator, Chair of the African Group for UNFCCC and as a World Bank consultant.



**Masoumeh Sahami**

Trainer in Economic Diplomacy

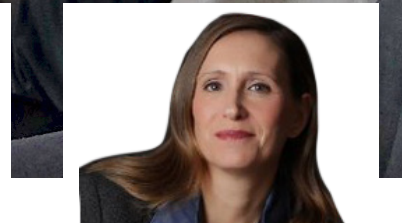
Masoumeh Sahami has 30 years of service with the United Nations. As the Secretary of the Trade and Development Board she also served as Secretary of the 13th UNCTAD Ministerial Conference in Doha in 2012. Ms. Sahami has extensive experience in the work of UNCTAD, in particular on technical cooperation activities in collaboration with bilateral donors and Bretton Woods Institutions (BWIs).



**Jerome L'Host**

Trainer in Leadership

Jérôme L'Host is a dedicated Senior Consultant based in Geneva and Moscow, working internationally with both Public and Private Sectors. Over the last sixteen years, he has delivered presentations and motivational speeches for numerous public and private entities. Mr. L'Host has managed more than 40 large-scale international projects in more than 30 different countries.



**Michele Pekar**

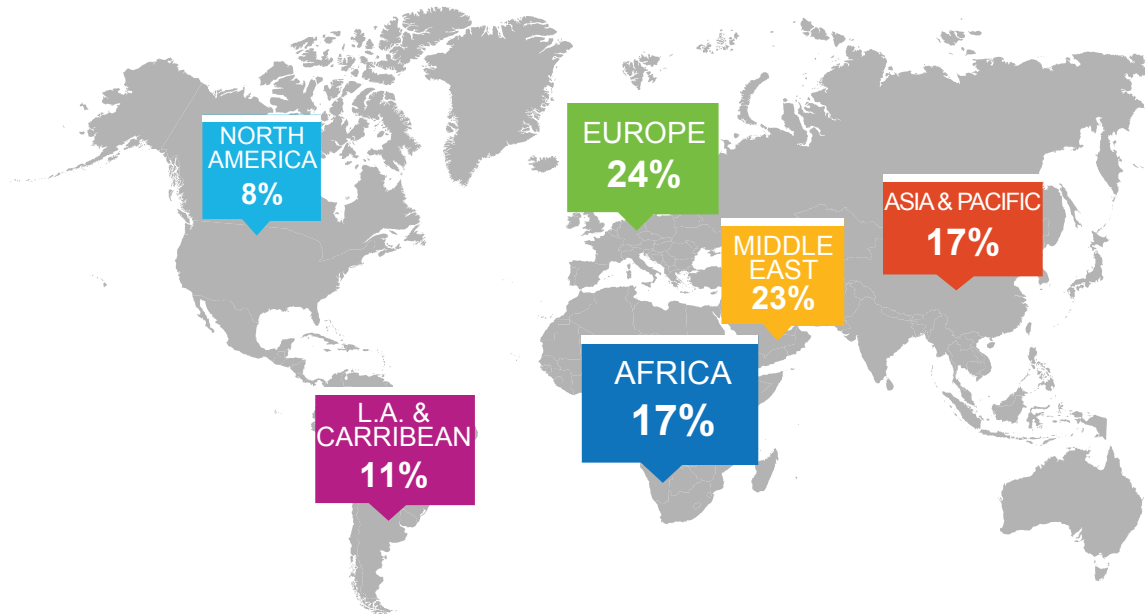
Trainer in Negotiation

Michele Pekar is the Executive Director of Co-Dev, Inc. France and USA, a consulting firm specializing in negotiation and leadership skills. For the last 15 years, as a senior negotiation trainer, she has taught courses and seminars for several international organizations, academic institutions and in corporate executive training. She has developed international strategy and partnerships for European institutions of higher education. She graduated from Harvard University.

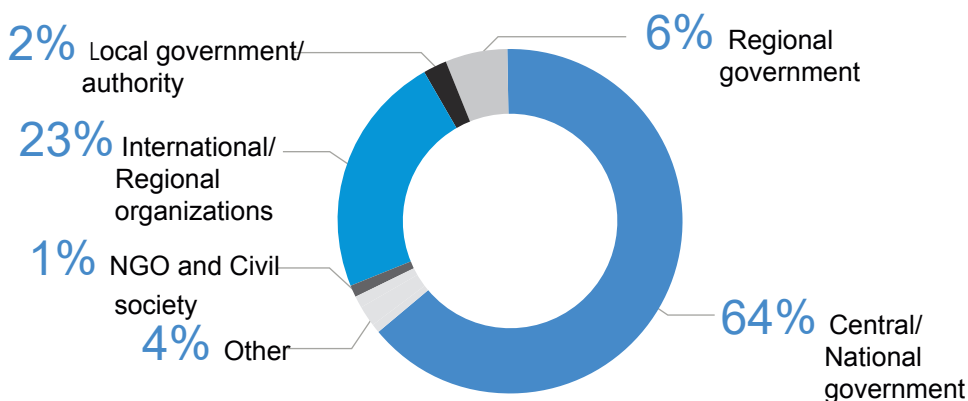
# Facts and Figures

Our workshops offer great opportunities for peer-to-peer learning, high level discussions and global networking. The following statistics demonstrate the success and diversity of our CDT workshops in 2018.

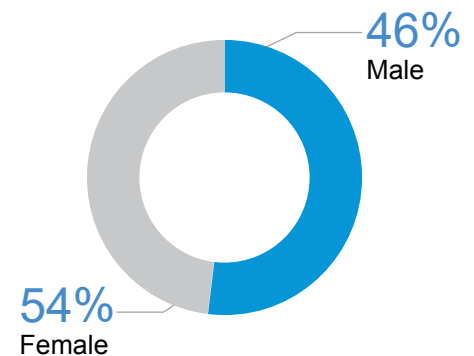
## REGIONAL BREAKDOWN OF BENEFICIARIES OF UNITAR'S MULTILATERAL DIPLOMACY EVENTS AND COURSES



## PARTICIPANTS BY SECTOR



## GENDER BALANCE



## Average class size

16

An average of 16 participants attended each workshop.

## Job relevance

90%

of our participants deemed the content delivered to be relevant to their job.

## Recommendation

100%

of our participants would recommend the workshop to a colleague.

## Overall Satisfaction

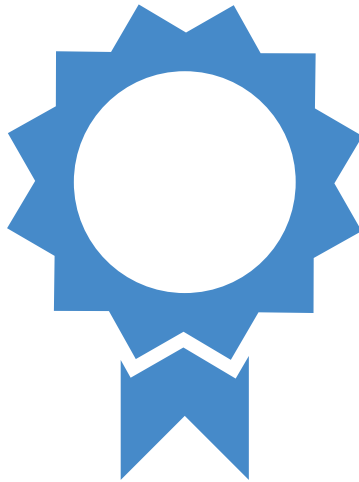
96%

of our participants were very satisfied with the respective workshop.



# The Diploma

We offer competitive prices for participants.\*



**\$ 6,900**

For more information and to register, contact  
us at [diplomacy@unitar.org](mailto:diplomacy@unitar.org)  
or +41 (0) 22 917 86 77


\* According to the World Bank's Atlas Method



**REGISTER HERE**

[www.unitar.org/event/full-catalog/1st-edition-unitars-executive-diploma-diplomatic-practice-beirut](http://www.unitar.org/event/full-catalog/1st-edition-unitars-executive-diploma-diplomatic-practice-beirut)





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*“The experts were very knowledgeable and allowed us to glean from their vast experience in the field”*

– Mr. Poem Mudyawabikwa, Labour Attaché, Permanent Mission of the Republic of Zimbabwe to the United Nations at Geneva

*“The Executive Diploma allowed me to network with professionals in fields I was very interested in”*

– Ms. Dajana Paravac, Young Professional in International Liaison and Communication